



# PT/MO Express

Princeton Trenton Monmouth Ocean Chapter [www.apics-ptmo.org](http://www.apics-ptmo.org)

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Volume 10 Issue 4

## Professional Development Meeting February 21, 2007

### APICS Certified Supply Chain Professional (CSCP)

by Blair Williams, David Hollinger, and Vicky Vander Woude

*The PRSJ Chapter is stepping up to the plate and going electronic! Starting in February you will be receiving the PTMO Express newsletter in an e-mail.*

*To ensure a smooth transition to our all-electronic newsletter, please visit our website prior to February 1st and supply us with your current email address.*

#### THE SUPPLY CHAIN PROFESSION IS ADVANCING AT AN INCREDIBLE PACE. ARE YOU KEEPING UP?

The APICS Certified Supply Chain Professional™ (CSCP) program is a new industry certification created to meet the rapidly changing educational needs in the growing field of supply chain management. The APICS CSCP program takes a broad view of the field extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and how to effectively manage these activities to maximize a company's value chain.

#### IS THE APICS CSCP PROGRAM RIGHT FOR YOU?

Find out at the next PRSJ PDM on February 21, 2007 at the Cranbury Inn in Cranbury, New Jersey. Speakers Blair Williams, Dave Hollinger and APICS Partnership Regional Manager Vicky Vander Woude will present information and answer questions about the designation and preparation materials. The Central Jersey APICS chapter and WERC will partner with PRSJ

#### TAKE YOUR SUPPLY CHAIN CAREER TO A NEW LEVEL

Through the CSCP program, you will gain

- Specialized skills that boost productivity, collaboration, and innovation

- Knowledge of how to positively affect lead times, inventory, productivity, and bottom-line profitability

- Increased knowledge to effectively and efficiently manage supply chain activities when you have suppliers, plants, distributors, and customers around the world

- Expertise that leads to greater confidence, recognition, and professional success

- Career advancement opportunities and increase earning potential.

#### THE APICS CSCP LEARNING SYSTEM

The APICS CSCP Learning System is a comprehensive course based on the APICS CSCP body of knowledge. This comprehensive professional development and exam preparation program combines print materials with online components to deliver a customized learning experience. The learning system provides excellent preparation for professionals seeking the APICS Certified Supply Chain Professional designation.



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Member At Large	Angelo DiSipio	na	na

## Princeton South Jersey Chapter Meeting Schedule

Date	Speaker	Location	Topic
Jan 17, 2006	Seminar	TBD	No Meeting
Feb 21, 2006	Blair Williams, David Hollinger, and Vicky Vander Woude	Cranbury Inn	APICS Certified Supply Chain Professional (CSCP)
Mar 21, 2006	Chris Steinhardt	Café Gallery, South Jersey	Sarbanes-Oxley
April 18,2006	Rick Cathers	Congress for Progress, Philadelphia	APICS and the Future of America
May 16, 2006	Gary Puzutti	Cranbury Inn	Employment and Career Planning
June 20, 2006	TBD - Top Management Night	Old York Country Club	Top Management Night - Topic TBD

# President's Message: By Bob Wetherill, CPIM

## Welcome to APICS

### Happy New Year To All Those Princeton/South Jersians Who are Achieving Perfection Through the Benefits of APICS !!

Well, another year to pursue our dreams, with New Year's Resolutions, like:

Zero Inventory for 2007!

Totally Lean This Year, With or Without a Health Club Membership!

100 % Customer Service Level

100% Inventory Accuracy

100% BOM Accuracy

Why not shoot for the sky?

Let me tell you that the APICS PRSJ Chapter will help you achieve these goals (except for the Health Club membership, you are on your own on that one)

I may be repeating myself, but our board continues to operate at a high energy level and more and more of us are stepping up to the plate, showing initiative. This is key to the success of any organization and I am very proud of our board and our members.

Take a look at our Education report, as we continue to achieve milestones.

Take a look at our PDM schedule as we continue to mix up our activities, covering the entire Princeton/South Jersey area. Pay particular attention to our February PDM, where two of our CSCP Certified board members **Blair Williams, CFPIM, Jonah, CSCP** and **Dave Hollinger, CPIM, CSCP, AA, Six Sigma Greenbelt** will be presenting in tandem on the CSCP Certification. This PDM should rank up there as one of our highlights for this year, in Cranbury, NJ!

Make sure to register for Congress for Progress 32 at Sheraton Society Hill, Philadelphia April 11-13, 2007! Our chapter will be hosting the cocktail party



and we will be having our PDM at Congress for Progress (CP) this year.

The CP web site is <http://www.cp-apics.org>. Make sure to register early.

I am available by phone or e-mail for any of your questions or concerns.

My e-mail address is [urwethe@optonline.net](mailto:urwethe@optonline.net). My phone number is 609 689-3776.

Bob Wetherill, MBA, CPIM

## About the Speakers

### Blair Williams

Blair is a Chartered Engineer( C.Eng.) from London and has a MBA from Loyola University of Chicago. He worked for Pullman Standard out of Chicago and Indiana as Manufacturing superintendent, at Worthington Pump in Harrison N.J. as Materials manager, and at Lightolier in NJ as Director of Materials. He was Director of Supply Chain Management, Systems and Manufacturing Engineering at AT&T's Submarine System's Industry.

Blair is an active member of APICS, and is recognized as a CFPIM and a CSCP. He currently serves on the DSP curriculum and certification board. Prior to this he served on the SMR and MPR C&C board from 1991 to 2004. He has presented numerous papers at National and International conferences, including South Africa in 1997 and 1998, Cork, Ireland in 1999 San Antonio in 2001, Australia and Nashville in 2002, Las Vegas in 2003 and Delhi, India in 2006. He is currently VP Marketing and Sales and Past President of the Princeton Southern Jersey Chapter of NJ

### Dave Hollinger

David G. Hollinger is a manufacturing expert in the areas of system implementation, lean and flow manufacturing techniques, and change management. Mr. Hollinger has led manufacturing projects in the US, Canada, and the UK. With particularly broad experience in all phases of business, Mr. Hollinger has specialized in small to medium size businesses, involving discrete and process production. As a manufacturing consultant, he has implemented MRP II & ERP systems in over 45 companies. He has introduced Lean Manufacturing and ERP/MRP techniques to many companies, and spoke on "ERP & Lean Systems" at the Lean Mfg Seminar.

Currently, Dave works with small to medium size companies, helping them improve profits and productivity using a variety of "Learn - Do" classes. He has taught at several local colleges, and is a certified APICS Instructor for CPIM & CSCP courses.

### Vicky Vander Woude

Vicky Vander Woude is an APICS Partnership Regional Manager dedicated solely to the APICS CSCP Learning System with a focus on East Coast APICS Chapters. Vicky's main role is to support APICS Chapters in their offering of the APICS CSCP Learning System - through both self-study and instructor-led course options. Vicky holds a Masters Degree in Management & Leadership.

# Education Update

## Greetings Princeton South Jersey Chapter members and the Community-At-Large:

Make 2007 the year you add APICS courses to your knowledge portfolio and enhance your awareness and value! The PRSJ Chapter continues to offer to APICS members and to the community numerous specialized courses in CPIM (Certified in Production & Inventory Management) and CSCP (Certified Supply Chain Professional), the latter being the newest supply chain education offered by APICS.

Our first **CSCP** course began in late November, and is being held in Mount Laurel. This exciting new CSCP program presents a new industry benchmark of supply chain excellence, offering a broad view of the field, extending beyond internal operations to span all the steps throughout the supply chain - from the supplier, within the company and extending to the end consumer - providing you with the knowledge to effectively manage the integration of these activities to maximize your company's value chain. CSCP classes will be offered in March, 2007 in East Windsor, NJ.

Be sure to JOIN US at our February PDM at the Cranbury Inn when Blair Williams, CSCP, CFPIM, Jonah, Dave Hollinger, and Vicky Vander Woude will be presenting an overview of the CSCP program, certification, benefits and value.

Beginning in January, two CPIM courses are being held in both central and south Jersey to meet the needs of our community. **Detailed Scheduling and Planning** is being offered Tuesday evenings beginning 1/9/07, in East Windsor, NJ. This CPIM module focuses on various techniques for material and capacity scheduling, detailed descriptions of Material Requirements Planning (MRP), Capacity Requirements Planning (CRP), inventory management practices, and procurement and supplier planning.

Topics include Recognizing Techniques and

Practices of Inventory Management, Mechanics of the Detailed Materials Planning Process, Planning Operations to Support the Priority Plan and Planning Procurement and External Sources of Supply.

In addition, **Master Planning of Resources** is being offered in Mt. Laurel on Tuesday evenings beginning 1/9/07; topics include Demand Management, Forecasting, Sales & Operations Planning and Measuring Performance.

For more information or to submit your on-line registration, visit our website [www.apics-ptmo.org](http://www.apics-ptmo.org) and navigate to the Education url. Remember that any APICS member or any party of three or more who register as a "Group" will receive a 15% discount vs. the tuition expense.

Check out and utilize additional educational resources and networking available to you, such as monthly Professional Development Meetings, and the upcoming Congress For Progress, being held in Philadelphia, PA this spring. Our invitation to attend and participate in the quality learning opportunities offered by APICS and our Princeton South Jersey Chapter are extended to guests and members. Anyone interested in becoming a PRSJ Chapter member may contact **Frank Abatangelo, V.P. of PRSJ Membership** at [www.eja96@aol.com](mailto:www.eja96@aol.com).

Feel free to contact me to discuss how our Chapter or I can further your education or answer any questions you may have.

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## Membership Corner

### V.P. of Membership: Frank Albatangelo

Below acknowledges our newest members to the APICS PRSJ chapter that have recently either transferred in, have been reinstated or have joined APICS for the first time this past year. Welcome to:

Scott	Griscom
Thomas	Sheehan
Mark	Carcione
Danny	Rodriguez
Soren	Hastrup
Tony	Sasso
Vince	Paccapaniccia
Donald	Lockett

I also want to thank all those members of the PRSJ chapter who have **recently renewed** their APICS membership to continue with their APICS education and other chapter benefits.

#### **MEMBERSHIP:**

APICS—The Association for Operations Management is an international educational society recognized worldwide for its training and certification programs. Our nearly 70,000 members are resource management professionals from 20,000 manufacturing and service companies around the world. APICS members are individuals responsible for directing the supply chain, materials management, information services, purchasing, customer service, and quality control within their companies.

Membership in APICS is open to anyone with an interest in the field of Operations or Resource Management. Although the roots of APICS are in manufacturing production and inventory management, the scope of our society has broadened over the years to address operations and resource management issues in a wide variety of organizations, including banks, utilities, and health care.

#### **MEMBERSHIP BENEFITS:**

APICS membership brings with it a variety of benefits. APICS members receive the monthly magazine, APICS-The Performance Advantage and the APICS Dictionary, as well as the APICS International Conference and Exposition Proceedings. APICS members can participate in a variety of electronic discussion forums, receive information from the APICS Hotline, and take advantage of the APICS Career Center. APICS members receive discounts on the hundreds of publications available at the APICS Bookstore. In addition, APICS members receive discounts on Society educational workshops and programs, as well as discounts on certification exam registration and registration for the APICS International Conference and Exposition. Of course, the opportunity to network with your peers is a benefit that's hard to put a price tag on - you may just find a solution to that problem that's been a real headache for your company!

APICS offers several categories of membership, including Professional, Group-Site, and Student. Anyone can join under a Professional membership. A Group-Site membership entitles a specific company facility or location to five designated members who receive the normal APICS publications, but any employee of the company is eligible for member discounts on publications and programs. The Student membership is available to full-time students at accredited institutions of higher learning.

#### **Education**

Educational programs, such as Certified in Production and Inventory Management (CPIM) and Certified Supply Chain Professional (CSCP), provide information regarding the interdependencies of all business disciplines. APICS certifications are internationally recognized, are often specified in "help wanted" ads, and can provide you with a foot in the door at the next employer.

#### **Member Application**

If you are taking or plan to begin taking courses toward **APICS Certification via classes held by APICS PRSJ**, it makes good sense to become an APICS member and get the discount of **15%** off each class. Your annual membership cost will be covered by the time you take your second class!! To become a member, join online or download an application and start shaping your future today. APICS Membership is just \$145 (\$110 for National Membership and \$35 for Chapter dues).

**Be sure to request to be placed in the Princeton South Jersey chapter.** You can obtain an application by going on the web to the following link: <http://www.apics.org/Membership/Join/professional.htm> then **download a prospectus** (PDF pages 9-12), or call APICS Customer Support at (800) 444-APICS (2742) or (703) 354-8851 to join by phone.

Return to:  
5 Poplar Street  
Howell NJ 07731

Time Sensitive Material

PRINCETON  
SOUTH JERSEY  
CHAPTER

## APICS-PRSJ Profession Development Meeting Wednesday, February 21, 2007

Our meeting this month will be held at the:  
**The Cranbury Inn Restaurant**  
21 South Main Street, Cranbury, New Jersey  
609-655-5595

Wednesday, February 21, 2007

Registration: 6:00 p.m.

Presentation: 6:30 p.m.

Dinner: 7:45 p.m.

### NOTE PRICE CHANGE

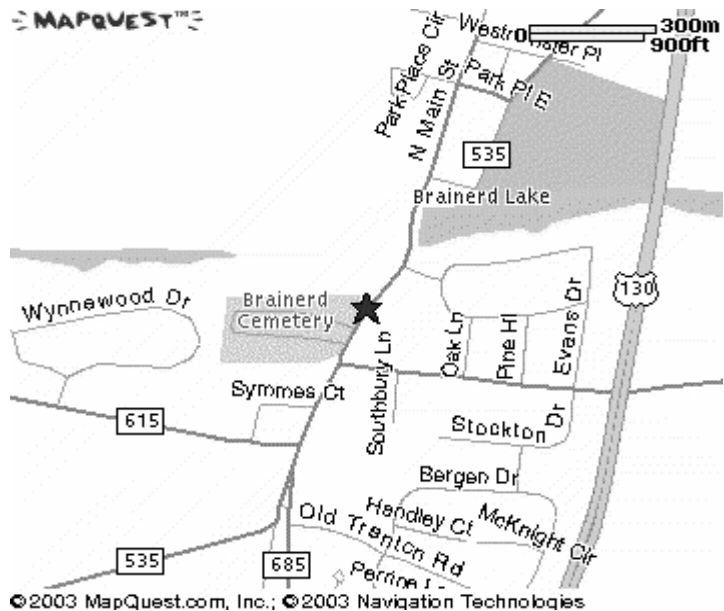
: Cost: \$30 APICS Members  
\$35 non-members, Students \$15  
cash or check only.

Reservations: [www.apics-PTMO.org](http://www.apics-PTMO.org)

Cancellations 24 hours prior please.

Speakers: **Blair Williams, David Hollinger,**  
**and Vicky Vander Woude**

Topic: **APICS Certified Supply Chain**  
**Professional (CSCP)**



From the North: NJ Turnpike to Exit 8A, take Rt 32 West to Rt 130 South. Go past Dey Rd (in right lane) 200 feet south of Dey Rd bear right onto North Main St. The Cranbury Inn will be on the left, after lake.

From the South: NJ Turnpike to Exit 8, take Rt 33 East to Rt 133 North to Rt 130 North, go to circle turn left on to South Main St. The Cranbury Inn is 1 mile on right.