

# Corporate Director of Materials Services

**Reports to:** Vice President of Supply Chain Services

**Direct Reports:** Corporate Scheduling Manager, Corporate Materials Manager

**Location:** Winchester, VA.

**Relocation:** Yes

## Position Overview:

The primary focus of this position is to provide strategic leadership for corporate-wide materials planning, inventory control, finished goods production scheduling, and component production scheduling. The positions may also include procurement in the future. That means creating the next generation Vision for materials planning and management that supports the manufacturing vision for material flows, leading process design and implementation (using LEAN principles), and developing the organization and systems to support the processes. High level involvement in material network flow design and materials optimization will be expected.

## Position Requirements:

1. Demonstrated strategic leadership. While this is not the total activity of the position we are looking for someone who can “**create vision and strategic direction**” as compared with someone who primarily is an “implementer” of programs.
2. Responsibilities will be accomplished to support 11 Manufacturing and Distribution sites throughout the United States.
3. Materials management experience (10+ years preferred)
  - Mass customization manufacturing environment
  - Multi-level Bill of Material
  - JIT
  - MRP knowledge/experience
  - APICS certified
4. Staff management experience/people development
5. Team leadership/cross functional projects
6. Systems knowledge—design/selection/implementation
  - Materials-MRP, optimization
  - Scheduling—e.g., S&OP
  - Purchasing
  - Tracking—Voice, bar codes, RFID, etc.
7. LEAN training + application and leadership experience
8. Interpersonal skills—communication, maturity, teamwork, listening
9. Education: degree in manufacturing, materials, supply chain, or business. Advanced degree preferred.
10. Cultural alignment—Values (based on our discussions with your team)

## Background Info:

- This is a high level position and one of the most important positions in the company. (that translates into a highly visible position for career considerations).
- A challenging position that requires someone with broad materials background, can provide leadership across multiple plants and cast vision for the future of materials management at our company.

- This **cannot** be a position that someone is stepping up to for the first time...**they need to have some experience in multi-site and corporate oversight in materials.**
- Need an APICS certification..like CPIM.
- Good understanding of materials systems...MRP, homegrown systems
- Analytical
- Experience with just in time (JIT) environments versus building to inventories
- Experience/ familiar with plants that track and use a high volume of SKU's (400,000) due to many products and variations of similar products.
- Technologies like bar-code scanning/voice-picking systems
- RFID (chips imbedded in product for tracking).
- Very strong Corporate team and the company is very well run...and we need to develop more skills at the Plant Materials Management team level.
- Some travel.
- One of the largest and most profitable companies in their industry
- Almost completely debt free

For consideration please send your detailed resume and information to Scott Ivey at trustaff, [sivey@trustaff.com](mailto:sivey@trustaff.com) and call (513)824-6702.